

VENA AND NETSUITE

UNIFIED FINANCIAL & CORPORATE PERFORMANCE MANAGEMENT

NetSuite is the global leader in cloud-based enterprise resource planning (ERP) software, and the world's number one cloud financial management solution for mid-sized and enterprise companies. Vena is the only company that turns Microsoft Excel into an enterprise solution for financial and Corporate Performance Management (CPM) in a powerful cloud environment.

Together, Vena and NetSuite offer a fully integrated, end-to-end cloud solution that automates financial and accounting processes including:

- Budgeting, planning and forecasting
- Financial close management
- Regulatory compliance and reporting
- Account reconciliation
- Management reporting
- Modeling and analysis

Vena's partnership with NetSuite gives your organization real time, insightful financial data you can trust, without the time, effort and errors typically involved in manual-intensive tasks. Make better, faster decisions while continuing to use your favorite spreadsheet and ERP software.

What's more, the solution is flexible enough to automate a wide range of operational processes, from sales and HR to industry specific applications, including financial services, energy and education.

GREAT ON THEIR OWN, EVEN BETTER TOGETHER

The tight integration of Vena and NetSuite makes it easy to capture, analyze, and report on data in real time in a central, controlled and familiar environment. By leveraging the two solutions, your organization will benefit from:

- The familiarity and already widespread use of NetSuite and Excel
- Sophisticated workflow, audit trail and business rules
- A centralized, secure database that produces a "single version of the truth"
- Easy comparison of budget numbers with actuals captured automatically from NetSuite
- Effective collaboration between finance and business managers
- More complex, detailed financial modeling and analytics
- Simple drill-down from models in Vena to actual transactions in NetSuite
- Dynamic, flexible reporting on real-time financial performance

On Vena

"If I were to develop Business Performance Management software today, this is exactly how I would build it."

- Craig Schiff, Chief Executive Officer, BPM Partners

"We wanted to keep our Excel functionality. That was important to us... We've streamlined and cleaned up our processes. Now, I have extra days. I can actually spend that time doing value-added review."

- Mike Farrow, Senior Manager Financial Reporting, AES

On NetSuite

"Once again NetSuite has outgrown its competitors by a wide margin. What's even better is we've only scratched the surface of the worldwide demand for cloud-based financial management systems."

- Zach Nelson
CEO, NetSuite





Trust your data for better, faster decisions

- Data is automatically transferred between Vena and NetSuite – plan numbers, actuals, user comments and other metadata – ensuring everyone sees the right data at the right time
- A centralized database, sophisticated workflow and detailed audit trail keep your spreadsheets in a controlled environment, eliminating version control issues and the need for manual, error-prone tasks
- Managers can easily assign tasks, due dates and instructions to users with a drag-and-drop process designer that automatically sends email notifications to contributors and reviewers to keep them on track

Keep using what you already know

- Continue using Excel and NetSuite as you know them today to minimize training needs, accelerate end-user adoption, and eliminate the need for IT involvement
- Leverage your NetSuite financial management system and your existing Excel templates, models and drivers so you don't need to spend time rebuilding your assets in a new environment
- Take advantage of both companies' dedicated solutions, training and support teams

Experience unmatched performance, power and productivity

- Vena's centralized database and in-memory computing let you store, manage and analyze large volumes of data with unparalleled speed and performance
- Use Vena to slice and dice data to analyze your performance from different perspectives and create dynamic, insightful, exportable reports that keep managers and stakeholders informed
- Take advantage of Vena's cloud delivery model for scalability, security and stable costs

Get up-to-minute data with simple, seamless integration

- Vena's API connects directly with NetSuite's general ledger, sub-ledgers and other financial databases
- Easily capture, analyze and report on actuals, forecasts and other performance management metrics in real time
- Use our simple Integration Wizard to identify data sources, destinations and a full toolbox of point and click data mapping tools, all in a single browser window

About Vena Solutions and NetSuite

Vena turns Excel into an enterprise-class business solution with a centralized database, workflow and a detailed audit trail. Now hundreds of leading global brands use get trusted numbers and insights - fast - while still using Excel..

www.venasolutions.com

NetSuite enables companies to manage core key business operations in a single system, which includes Enterprise Resource Planning (ERP), Accounting, Customer Relationship Management (CRM), and Ecommerce. NetSuite's "real-time dashboard" technology provides an easy-to-use view into up-to-date, role-specific business information.

www.netsuite.com

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